



CHICAGO COOK
WORKFORCE PARTNERSHIP

A proud partner of the [AmericanJobCenter](#) network

Business Services Team Meeting

October 28, 2020

WEBINAR GUIDANCE AND TIPS

- ❖ *Your lines have all been placed on MUTE.*
- ❖ *To unmute when mics are open for attendees, please click on the microphone icon.*
- ❖ *If you are joining by phone, please make sure that you have used the audio pin # to enable your ability to unmute.*
- ❖ *Use the questions and chat features to post questions and comments.*
- ❖ *This session is being recorded.*



Phaedra M. Leslie

Director of Business Relations
and Economic Development

pleslie@chicookworks.org



Agenda



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ITEMS	TIME
Introductions	1:00 p.m.
Partnership Updates	1:15 p.m.
Cook County Early Warning Network - Selene Diaz, Manufacturing Renaissance	1:45 p.m.
- Break -	2:00 p.m.
Sector Center Updates	2:15 p.m.
Announcements and Job Order Highlights	3:30 p.m.
Adjournment	4:00 p.m.



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PARTNERSHIP UPDATES



Victor Vizqueta
Business Relations Specialist
vvizqueta@chicookworks.org



Partnership Updates

On-the-Job Training

- Amount Committed: \$122,771.95
- Amount Invoiced: \$14,889.82
- Total OJTs: 188

Founding Source	# OJTs	Amount Committed
1A (Adult)	94	\$ 77,958.72
1D (Dislocated Worker)	44	\$ 28,597.23
1N (National Emergency Grant)	28	\$ 7,200.00
1E (DCEO Emergency Grant)	6	\$ 0.00
1Y (Youth)	16	\$ 9,016.00
Total	188	\$ 122,771.95

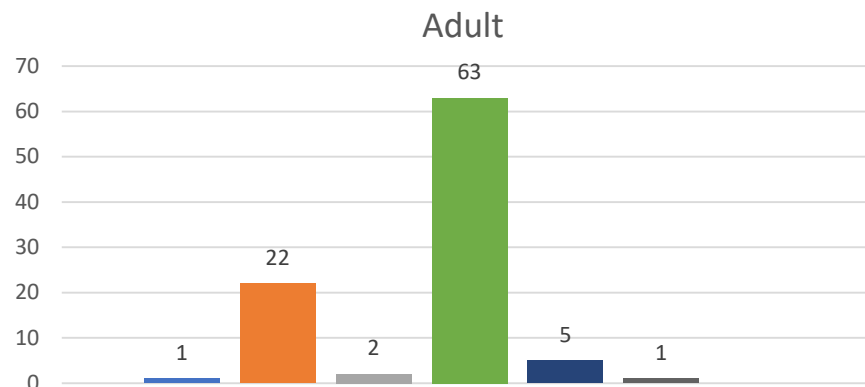
Partnership Updates



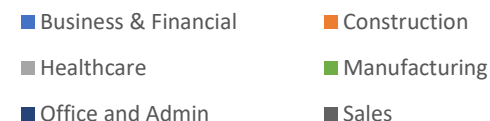
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On-the-Job Training - Adult



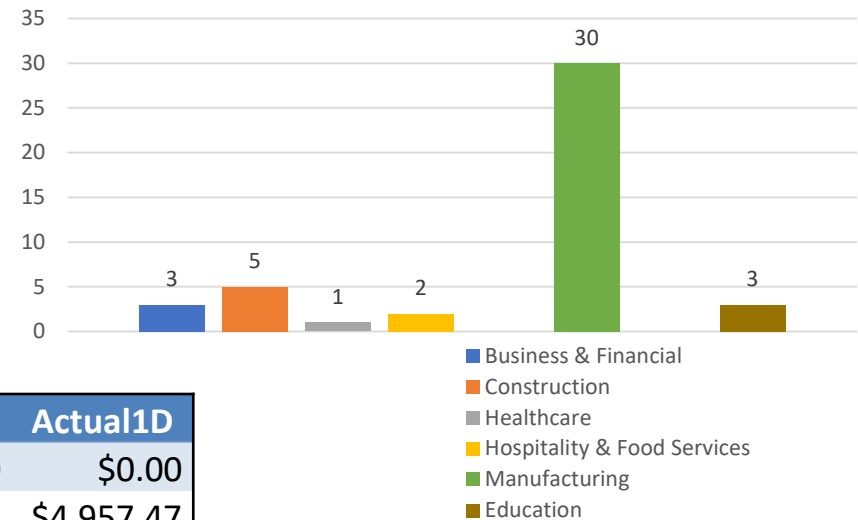
Breakdown by Industry/Occupation	Total1A	Planned1A	Actual1A
Business & Financial	1	\$0.00	\$0.00
Construction	22	\$15,839.80	\$0.00
Healthcare	2	\$0.00	\$0.00
Manufacturing	63	\$ 48,090.92	\$ 8,589.18
Office and Admin	5	\$ 14,028.00	\$0.00
Sales	1	\$0.00	\$0.00
Total	94	\$ 77,958.72	\$ 8,589.18



Partnership Updates

On-the-Job Training- Dislocated Worker

Dislocated Worker

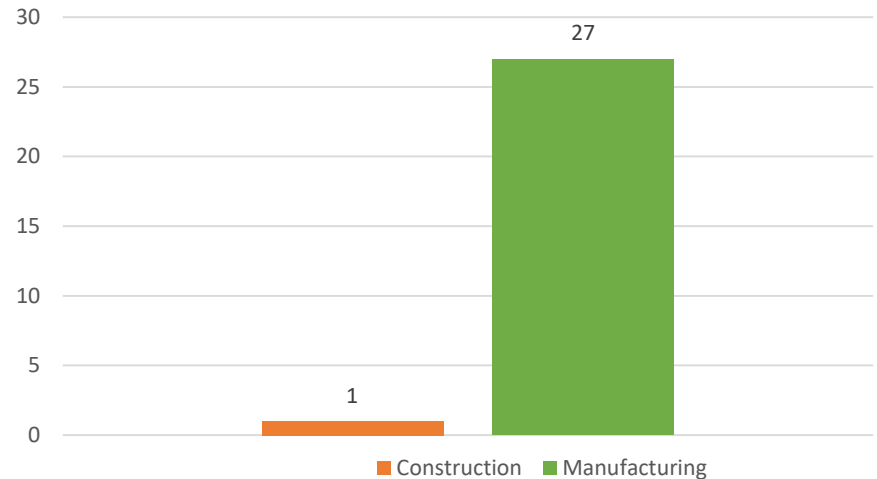


Breakdown by Industry/Occupation	Total1D	Planned1D	Actual1D
Business & Financial	3	\$0.00	\$0.00
Construction	5	\$ 20,594.00	\$4,957.47
Healthcare	1	\$0.00	\$0.00
Hospitality & Food Services	2	\$ 1,563.19	\$311.72
Manufacturing	30	\$0.00	\$0.00
Education	3	\$6,440.04	\$0.00
Total	44	\$ 28,597.23	\$ 5,269.19

Partnership Updates

On-the-Job Training – National Emergency Grant

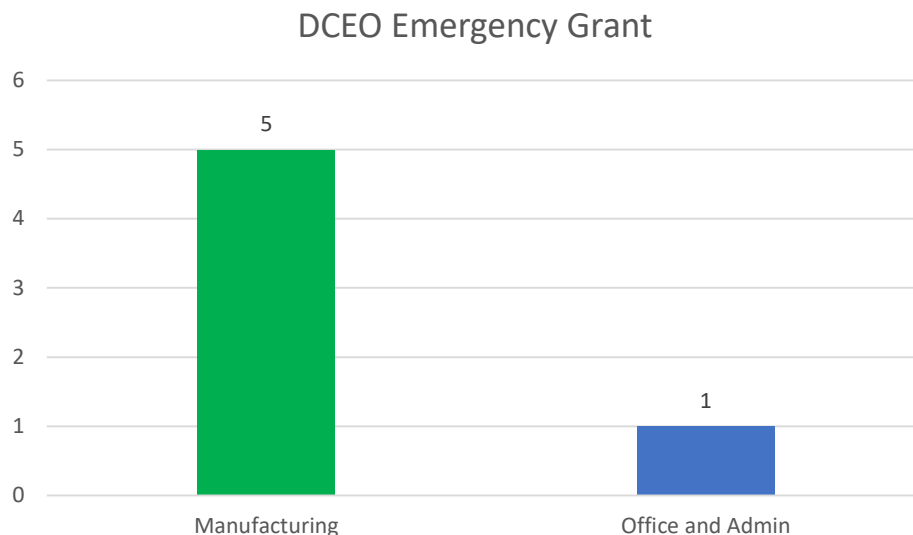
National Emergency Grant



Breakdown by Industry/Occupation	Total	1N Planned	1N Actual
Construction	1	\$7,200.00	\$0.00
Manufacturing	27	\$0.00	\$0.00
Total	28	\$ 7,200.00	\$0.00

Partnership Updates

On-the-Job Training – DCEO Emergency Grant



Breakdown by Industry/Occupation	Total1E	Planned1E	Actual1E
Manufacturing	5	\$0.00	\$0.00
Office and Admin	1	\$0.00	\$0.00
Total	6	\$0.00	\$0.00

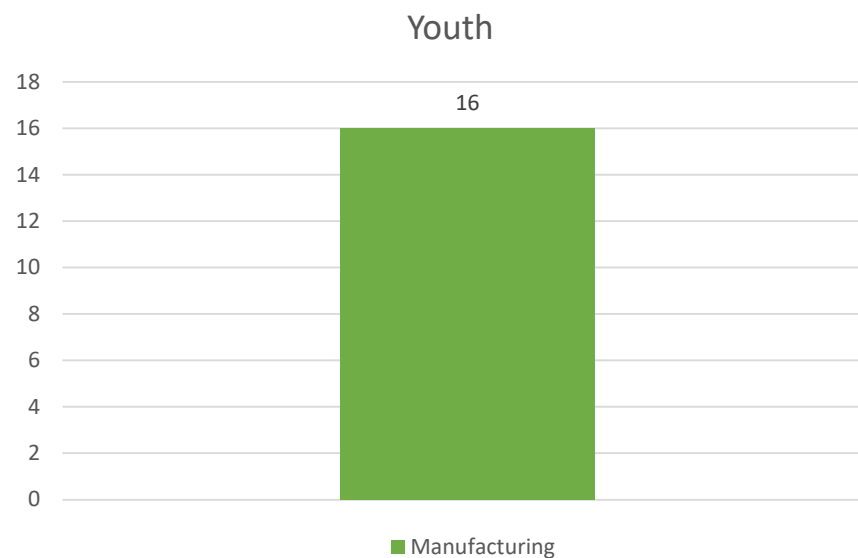
Partnership Updates



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On-the-Job Training - Youth

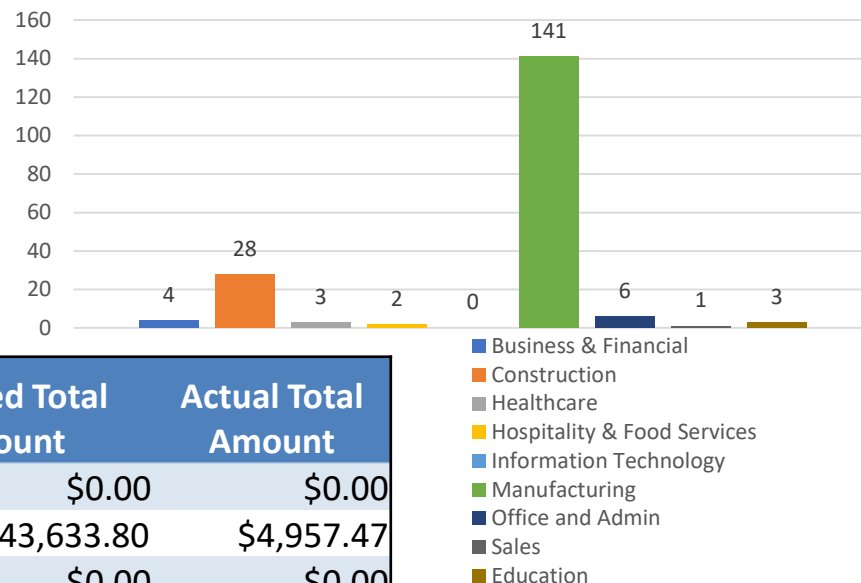


Breakdown by Industry/Occupation	Total1Y	Planned1Y	Actual1Y
Manufacturing	16	\$ 9,016.00	\$ 1,031.45
Total	16	\$ 9,016.00	\$ 1,031.45

Partnership Updates

On-the-Job Training - Totals

OJT Totals



Breakdown by Industry/Occupation	# OJT Total	Planned Total Amount	Actual Total Amount
Business & Financial	4	\$0.00	\$0.00
Construction	28	\$ 43,633.80	\$4,957.47
Healthcare	3	\$0.00	\$0.00
Hospitality & Food Services	2	\$ 1,563.19	\$ 311.72
Information Technology	0	\$0.00	\$0.00
Manufacturing	141	\$ 57,106.92	\$ 9,620.63
Office and Admin	6	\$ 14,028.00	\$0.00
Protective Service	0	\$0.00	\$0.00
Sales	1	\$0.00	\$0.00
Education	3	\$6,440.04	\$0.00
Transportation	0	\$0.00	\$0.00
Total	188	\$ 122,771.95	\$ 14,889.82

OJT Announcements



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Quarterly OJT Training

- Completed on 9/22/20
- 20 participants attended
- Training session uploaded in Zendesk
- Next training date: 12/8/20



Chicago Codes is a full time, 10-week coding bootcamp launched by the Chicago Cook Workforce Partnership and the City of Chicago, powered by Coding Temple. The program is aimed specifically at African American and Latinx communities on the City's South Side.

Program Details

- Free 10-week coding boot camp in Python coding language
- Write original apps
- Receive one-on-one training with a career advisor to make the job search more effective
- Classes 100% virtual
- Additional supports available

Eligibility and Assessment

- 18 years and older
- High School Diploma or GED
- Must complete online skills test to assess ability to learn and retain information relevant to coding
- Must successfully complete interview

Timeline

- Class started September 28, 2020
- 15 students are still in training
- Expected completion date is December 11, 2020

<https://www.chi.codes/>

Presenter



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Tonya Cody-Robinson
Business Relations Specialist
Trobinson@chicookworks.org



Business Engagement Update— PY2020



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Employee Training, Employer Events & Placement Assistance Reporting Period – July 1 - October 26, 2020

Total Active Job Orders	797
Total Positions – Unique Job Titles	2487
Total Employers (Businesses) Served	356
Total Businesses Services Recorded	1925
Virtual Job Fairs Created	13
Workshops and Trainings	10



Kathleen Brannigan
Business Relations Specialist
kbrannigan@chicookworks.org



Partnership Updates

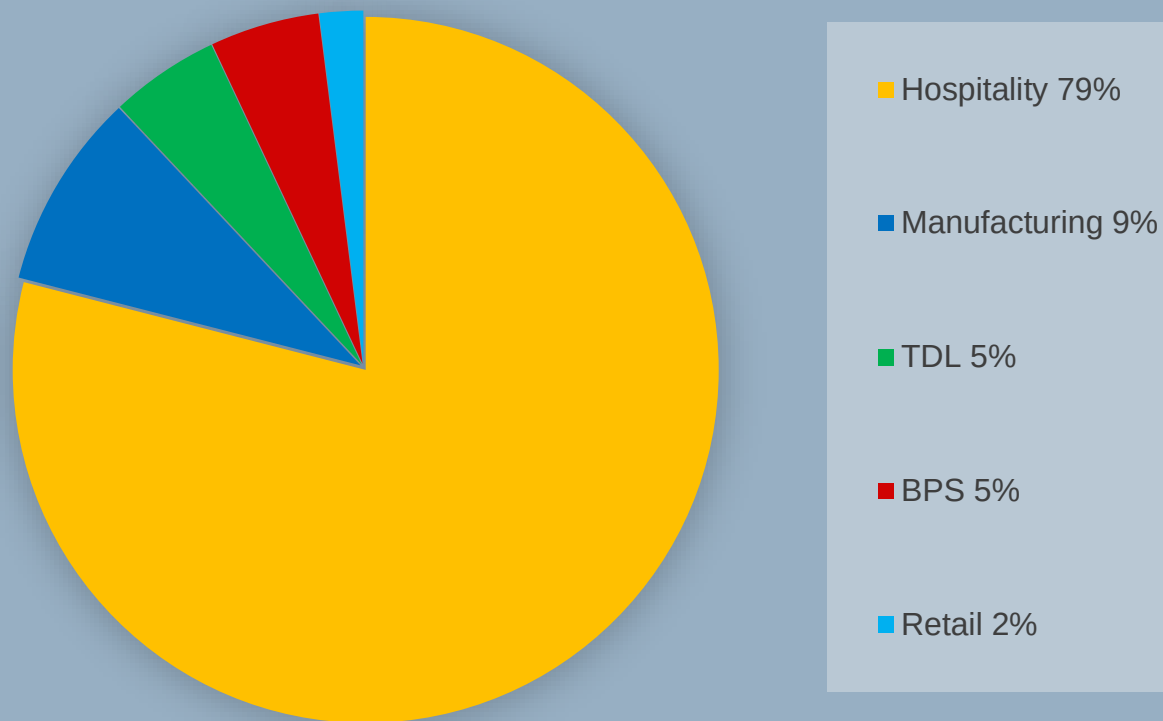
BUSINESS SERVICES TOOL: RAPID RESPONSE SERVICES

RAPID RESPONSE EVENTS BY MONTH PY20 – thru SEPTEMBER '20					
ACTIVITIES	1st Qtr.	JULY	AUG	SEPT	YTD TOTAL
EVENTS #	VIRTUAL L/O WEBINARS	1	0	7	8
SERVED #	ATTENDED #	45	0	206	251
COVID-19 REPORTING					
WARN-LAYOFF NOTICES	JUNE '20 END	JULY	AUG	SEPT	YTD TOTAL
NOTICES #	211	66	24	42	132
AFFECTED #	30,895	18,976 Temporary - 15,336 Permanent - 3,640	1,816 Temporary – 507 Permanent – 1,309	3,471 Temporary – 2,349 Permanent – 1,122	24,263

BUSINESS SERVICES TOOL: RAPID RESPONSE SERVICES

COVID19 IMPACTED EVENTS – SEPTEMBER '20

Layoff /WARN events by Industry Sector



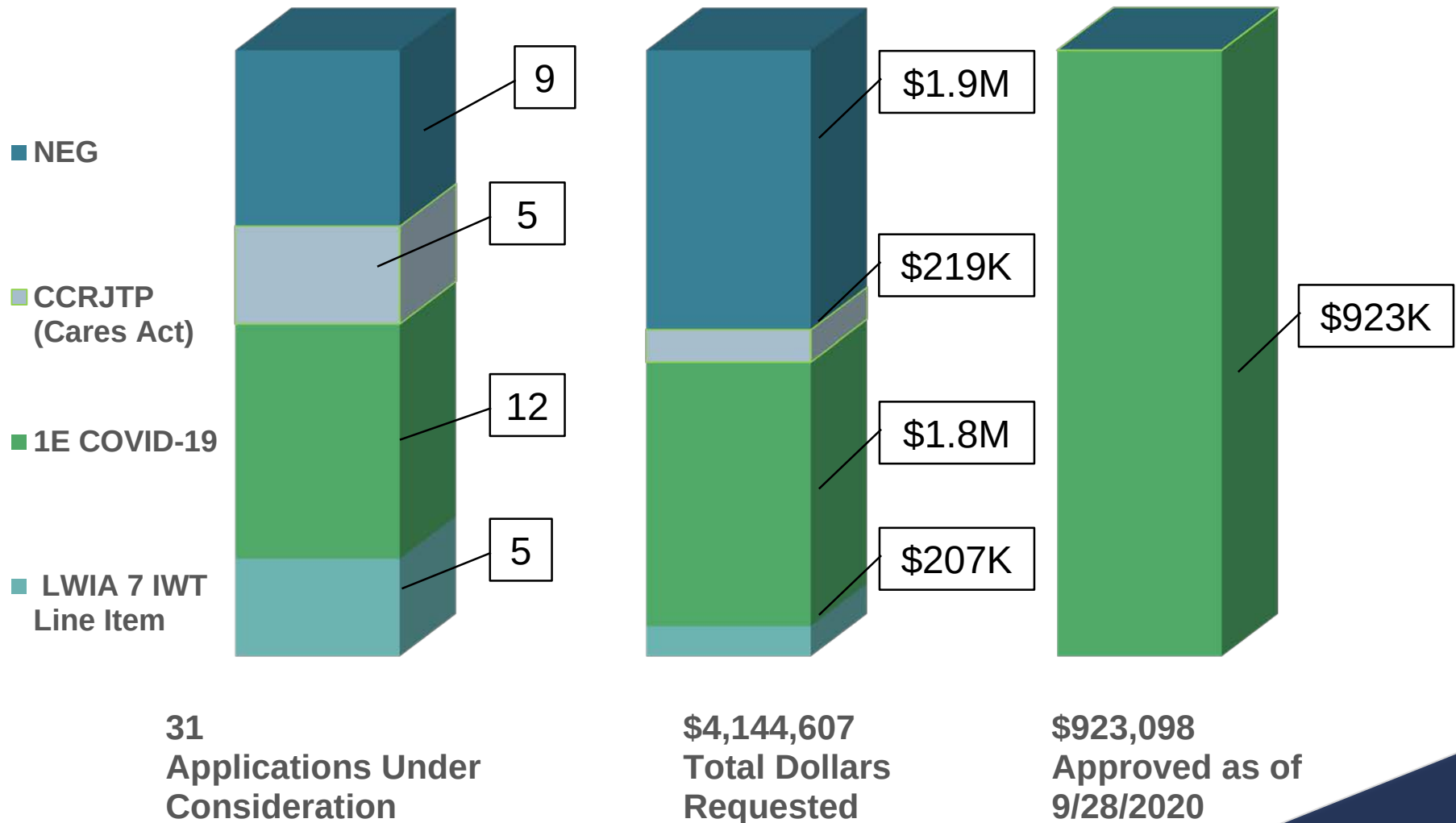


David Swanson

Business Relations Specialist
dswanson@chicookworks.org



Business Grants: IWT, 1E, CARES



Manufacturing Momentum Virtual Job Fair / Hiring Event

This was a pilot multi-employer Zoom event hosted by the Illinois workNet team at Center for Workforce Development at SIU last Friday (10/23/20)

**9 employers
80-90 attendees
27 interviews conducted**

<<THANK YOU>> to BSRs who helped make this event happen:

Kenneth Fobs, Hugo Avila, Denise Holman, Dallas Gordon, Ray Quintanilla, Deb Lawrence, Nichole Morrison and Cleopatra Cook (E&ES, Will County)

**...and our colleagues at Cook County Bureau of Economic Development,
Kindy Kruller and Kylin Fisher**

**Looking for a great pay check, innovative work,
and the opportunity to grow?
That's manufacturing today.**

Cook County Early Warning Network

Selene Diaz
Project Director
Manufacturing Renaissance
Sdiaz@mfgren.org





A recovery and layoff aversion program

Cook County Pilot Program Early Warning Network

Selene Diaz
PROGRAM DIRECTOR
October 27, 2020

PRESENTATION FOR: BUSINESS RELATIONS OCTOBER 2020 VIRTUAL TEAM MEETING

Who we are. What we offer.

We were developed in partnership with certified turnaround practitioners with 30 years of success to help small and mid-size manufacturing companies impacted by COVID-19.

We offer meaningful consulting services that help analyze your business's situation and we provide short- and long-term prompt support in:

- Restructure Finances;
- Streamline Operations;
- Transition Ownership; and
- Strategic Growth Planning.

Our services are funded by the Cook County Economic Development Department - Chicago Cook Workforce Partnership and are offered to firms at low cost.

Why we care about these businesses.

- There are more than **1.2** million small businesses operating in the state of Illinois. ([SBA](#))
- Small businesses employ **2.5** million people, which is **45.1%** of the state's workforce. ([SBA](#))
- **10.2%** of small business employment is from the manufacturing industry. ([SBA](#))
- Since the pandemic began, there has been a **26.5%** decrease in total small businesses operating. ([OI](#))
- Since the pandemic began, employment rates are down **33.3%** among Cook County Workers in the lower wage quartile. ([OI](#))

We want to help businesses stay afloat during these turbulent times. They supports families and stimulate our economy.

Our course of action.

Step 1: Business Assessment

We schedule a call to learn about the business and to figure out what challenges are being faced. The better we understand the business needs, the better solutions we can provide.

Step 2: Cash Flow Analysis (30 Days)

We collect vital information about the business in order to conduct a thorough financial analysis. We keep information confidential in order to assure their market standing.

Step 3: Tactical Action Plan (60 Days)

After we understand how the business operates, we recommend changes that we believe will benefit the business. Our team is always available as a resource to help them succeed.

Manufacturing Renaissance Services

Financial
Restructuri
ng

Streamlining
Operations

Transition
Ownership

Strategic
Growth
Planning

High
Performance
Workplace
Training

Financial Restructuring

Cash-flow and working capital are the lifeblood of any business. Many companies are in danger of hitting a financial wall, requiring an immediate restructuring of the balance sheet to maintain the company's viability. An unbalanced or inappropriate capital structure can be the problem; more often it is merely symptomatic of underlying market or operational issues.

Our team seeks to stabilize a company's cashflow allowing time to address underlying conditions essential for a successful turnaround.

Streamlining Operations

Cost Management can assist businesses in reducing the cost of goods sold, securing new markets for their services, improving product quality, and utilizing new methods to return them to competitiveness. Often companies fail to either maximize the effectiveness of existing operations or systematically evaluate internal practices. Operational inefficiencies can manifest in the form of financial problems.

Cook County Early Warning Network provides professional staff and/or qualified consultants to review operations and finances to offer practical solutions improving a company's operations and help effectuate a turnaround.

Strategic Growth Planning

Provides access to sales and marketing assistance for improving the company's sales performance and ability to find the new markets and customers needed to sustain these vital businesses and jobs, especially when firms suddenly lose their primary customers. Occasionally companies with a skilled workforce, modern equipment and well-run operations are at risk due to sudden market changes; such as the loss of a major customer due to COVID or overseas competition.

Our team can provide free or inexpensive access to sales and marketing assistance for developing tactics and strategies for diversifying markets and customers or boosting sales performance.

Ownership Transition

Cook County Early Warning Network can help secure investors, management or strategic buyers necessary to change the ownership, organization, and direction of businesses, including succession buyouts. Speed and confidentiality are important in these circumstances. CCEWN maintains a network of financing and investment resources/specialists in various business and legal disciplines.

Traditional management buyouts, employee ownership plans (ESOP) and third-party sales are commonly used vehicles for effecting these transactions.

High Performance Workplace Training

This enables businesses to implement new solutions for improving productivity and competitiveness. In today's global economy even smaller firms are often leaving hundreds of years of combined knowledge and experience on the table if they don't actively engage with their workforce.

Our team can assist with developing cooperative, high-performance workplace training programs by interacting with all company stakeholders. High performing workplaces begin with talent acquisition and rely upon the uninterrupted flow of acceptable information between workers and management, a solid decision-making structure, jobs skills cross-sharing and workforce up-skilling and education.



Identifying Eligible Businesses

The Cook County Early Warning Network consists of contacts, champions and referral partners to identify at-risk businesses.

Our Network Structure

Contacts

A person/organization that we will keep informed.

Partners

A person/organization that will make a warm touch introduction to 3-5 companies within their network who can benefit from our services.

Champions

A person/organization that is willing to commit time and resources to build out our Early Warning Network. They promote and are willing to reach out to their contacts/members via calls, emails, webinars, meetings, etc. to expand our network and identify companies who can benefit from our services. Goals, objectives, and compensation are outlined in a memorandum of understanding

Diverse Network

County, city and local economic and workforce development organizations

Labor Associations

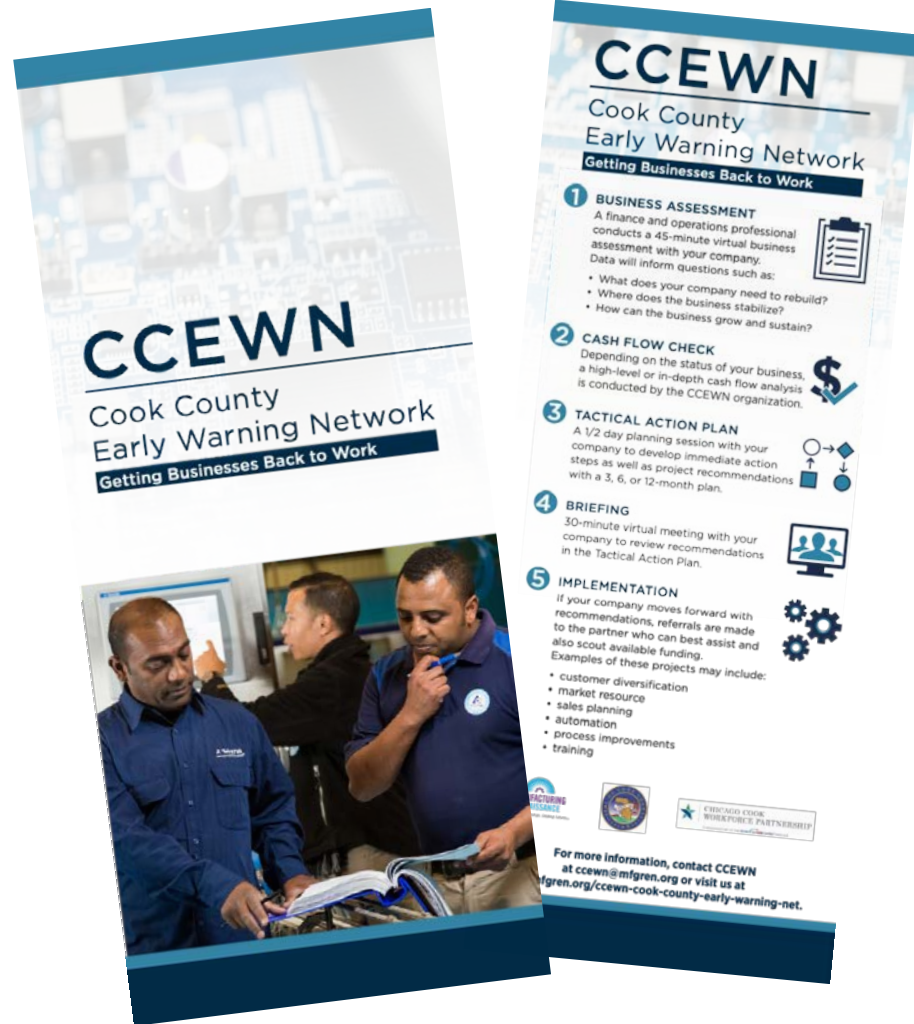
Commercial Banks, CPA's, Attorneys, Investment Banks, Brokers

Religious Organizations

Educational Institutions

Trade Networks, Industry Organizations, Chambers of Commerce

Marketing Collateral



Our team and sponsors



Dan Swinney
Founder



Erica Swinney Staley
Executive Director



David Robinson
External Affairs Director



Selene Diaz
Program Director



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Program Funding



The Cook County Early Warning Network is funded by the Cook County Bureau of Economic Development and the Chicago Cook Workforce Partnership.

Funding covers the program design and the cost of consulting support provided to eligible businesses.



Sector Center Updates



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I. Healthcare Sector Center

II. Hospitality and Tourism Sector Center

III. Technology Sector Center

**IV. Transportation, Distribution, and Logistics
Sector Center**



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Healthcare Sector Center

October 28, 2020



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Chicago Healthcare Sector Center

Presenter

Carlos Valentin

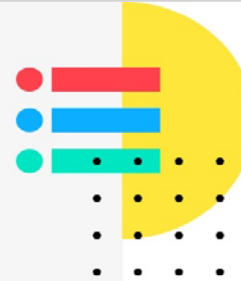
Lead Business Solutions Consultant



Healthcare Trends: “Telehealth”

Key Findings

- **Patients see telehealth as a safe, convenient alternative.** Pandemic conditions make in-person healthcare seem risky to patients, with more people trying telehealth for the first time.
- **Repeat telehealth patients want more.** Those who try telehealth are more willing to use it again, opening the door for deeper adoption.
- **Despite convenience, some patients just don't feel comfortable.** Patients don't always trust digital channels for sharing health data, with privacy concerns a barrier to entry.
- **Better user experiences will defy barriers to entry.** Poor user experiences make it difficult for patients to find the critical information they need online.



- ✓ **Telehealth services help patients connect with doctors & healthcare providers from home.**
- ✓ **The service has grown over the last few years & the global pandemic has accelerated adoption as people seek alternatives to in-person visits.**



Telehealth Services Extended in Illinois through November 14, 2020

1. The governor's executive order (COVID-19 Executive Order No. 9) which expanded telehealth services during COVID-19 has been extended for another month through November 14, 2020.
2. As executive order renewals can only happen month to month. Check the status on the governor's executive orders monthly to see which executive orders are being renewed.

Healthcare Trends in 2021

1. Healthcare Digital Ad Spending Will Increase

In 2021, healthcare digital ad spending is projected to increase by 18%, reaching \$11.25 billion. This will represent 6.9% of all US ad spending.

2. Healthcare Providers Will Receive Higher Call Volumes

Inbound phone calls to health systems are up 55% year-over-year and calls to healthcare providers are up 20% year-over-year in 2020.

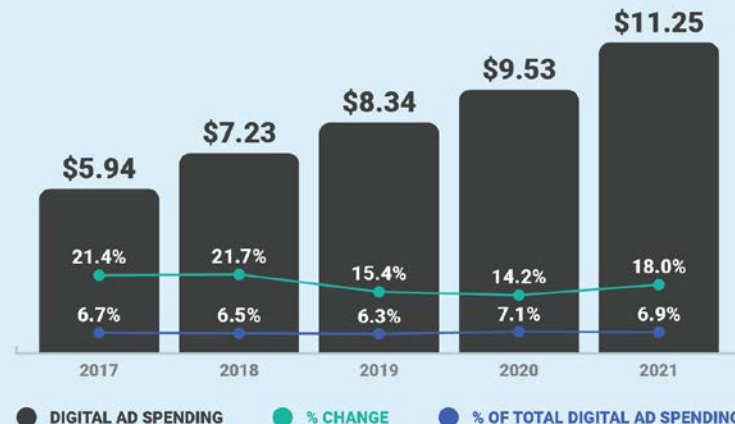
3. Telehealth Appointments Will Increase

Some of the largest telehealth providers in the US reported a 60-80% increase in telemedicine appointments since the COVID-19 outbreak.

4. More Patients Will Engage With Healthcare Providers on Mobile Devices Healthcare Sector has seen:

- ✓ An increase in mobile usage during 2020
- ✓ Limited in person interactions with healthcare providers
- ✓ 58% of patients have downloaded an healthcare app
- ✓ 62% of patients have used a smartphone to research health conditions
- ✓ Healthcare marketers have shifted majority of advertising budget to target mobile device users
- ✓ Critical for providers in 2021 will be to provide a seamless mobile online and over the phone experience

Healthcare Industry Digital Ad Spending in the US, in Billions



Source: eMarketer

dialogtech.

Featured Hiring Sessions October/November

 **RUSH UNIVERSITY
MEDICAL CENTER**
Hiring !

Complete Screening & secure
an interview spot through the link
<https://conta.cc/3nSdM89>

Certified Medical Assistants

The Chicago Healthcare Sector Center
is hosting virtual interviewing sessions
for Rush University Medical Center
Complete registration and pre-assessment
by following the link provided for an
opportunity to interview with
Rush recruitment team

Send your resume to
maria.romero@equusworks.com

Candidates will be scheduled for interview
upon completion of screening & assessment.
Contact MARIA ROMERO
If you have any questions

312.229.0091



(RESUME REVIEW AND JOB INTERVIEWING PREP WILL BE PROVIDED)

Funding for this program is made possible through
a grant from the Chicago Cook Workforce Partnership



Hiring Session November 11th Medical Receptionists Certified Medical Assistants

RSVP to Secure a Spot
<https://conta.cc/2NouPh1>

The Chicago Healthcare Sector Center
is hosting a virtual interviewing
session for ACHN
Upon registration candidates
will receive an invitation to connect
for a virtual prescreening session

REGISTER NOW!

(RESUME ASSISTANCE IS AVAILABLE. ASK HOW WE CAN HELP)



Funding for this program is made possible through
grant from the Chicago Cook Workforce Partnership

Send
your resume to
maria.romero@equusworks.com
to receive more information
and RSVP through
the link provided.
we'll assign an interview
time slot upon completion of
the prescreening process.
Contact Maria Romero
if you have any questions

312.229.0091

Please contact Maria Romero for more details
Original communications/flyers already shared or to be distributed within the network

Featured Hiring Sessions October/November



THE CHICAGO HEALTHCARE SECTOR CENTER
is actively seeking all qualified candidates to participate in
a **VIRTUAL HIRING EVENT**
hosted by our partner



Date: Tuesday, 10/27/2020
Time: 1:00 PM – 6:00 PM

Recruiters will interview for the following roles

**Certified Nurse Assistants (CNAs) • Licensed
Practical Nurses • Registered Nurses (RNs)**

These employment vacancies available at:

**Warren Barr (South Loop, Lincoln Park & Gold Coast), The
Grove (various locations), The Carlton, Astoria Place Living &
Rehab, Chalet Living & Rehab, Clark Manor, Peterson Park
& Avantara (various locations)**

Full-time & Part-time Day, Night & Evening shifts available

WIOA PROGRAM PARTICIPANTS ARE STRONGLY ENCOURAGED TO APPLY!

**For consideration, please email your updated resume with a short
introduction to Carlos Valentin at carlos.valentin@equusworks.com**



Funding for this program is made possible through the Chicago Cook Workforce Partnership



THE CHICAGO HEALTHCARE SECTOR CENTER
Invites all qualified candidates to participate in
a **VIRTUAL HIRING EVENT**
hosted for our partner

AdvocateAuroraHealth



Date: Wednesday, 11/18/2020
Time: 1:00 PM – 4:00 PM

**Advocate Aurora recruiters will interview
for the following roles**

**Nurse Assistants (CNAs) • Certified Medical Assistants
• Phlebotomists • Food & Nutrition Associates • Housekeepers
• Janitors • Registered Nurses (RNs) • Pharmacy Techs
• Information Technology (IT) professionals & many more!
(Administrative assistant roles will be excluded from this event)**

These employment vacancies available at

all Chicagoland Advocate Aurora Hospitals & Clinics
Full-time & Part-time Day, Night & Evening shifts available

WIOA PROGRAM PARTICIPANTS ARE STRONGLY ENCOURAGED TO APPLY !

**For consideration, please email your updated resume with a short
introduction to Carlos Valentin at carlos.valentin@equusworks.com**



Funding for this program is made possible through the Chicago Cook Workforce Partnership

Pre-screening & Recruiting Activity

Community Health Workers

EQUUS
WORKFORCE SOLUTIONS

The Chicago Healthcare Sector Center can help you connect to your next employment opportunity!



JourneyCare

COMMUNITY HEALTH WORKERS
(OJT) ON-THE-JOB-TRAINING OPPORTUNITIES

**IN NEED OF CANDIDATES FOR
COMMUNITY HEALTH WORKER POSITIONS
EXCELLENT PAY!**

Pre-screening sessions Tuesdays & Thursdays starting at 10 am
Interviewing/Pre-screening slot will be assigned upon registration
RSVP THROUGH THIS LINK ASAP:
<https://conta.cc/3faEumT>

NOTE: OJT opportunities for these positions. NON-WIOA CANDIDATES WILL BE PRE-SCREENED FOR WIOA ELIGIBILITY AND REGISTRATION WITH THE HEALTHCARE SECTOR CENTER

**COMMUNITY HEALTH WORKERS NEEDED
WILL PROVIDE TRAINING!
Requirements**

- Own car with insurance and Drivers Licence
- Previous experience preferred but will train the right candidates
- Excellent Communication Skills.
- Customer Service background highly desired
- High School or equivalent certification

TRAINING STARTING SOON!

Contact the Chicago Healthcare Sector Center for more information,
pre-screening and immediate referral!

If interested complete the RSVP steps and send your updated resume to:

Maria (Lucy) Romero
maria.romero@equusworks.com
(312) 229-0091
**WIOA REGISTERED
CANDIDATES
ARE HIGHLY ENCOURAGED
TO APPLY**

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Non-WIOA candidates must attend a virtual orientation to learn more about the WIOA funding and registration process.

CMAAs, Medical Receptionist, Medical Screeners, Dental Assistants, Contact Tracers

COVID-19 Testing Site

INNOVATIVE Express Care

SEND CANDIDATE'S RESUME TO:
maria.romero@equusworks.com
call if you have any questions
312.229.0091

will be conducting screenings every Friday
10 am to 12 pm
and will provide direct referral to the company
for an opportunity to interview and get hired
Virtual event hosted by
Chicago Healthcare Sector Center

Hiring:
Certified Medical Assistants
Medical Receptionists
Scribes (intake w/phlebotomist exp)

COVID-19 TESTING
• Rapid Results Testing
• Available Testing
• Insurance Accepted
• Book 2 Days Ahead

Funding for this program is made possible through a grant from the Chicago Cook Workforce Partnership

HIRING:

Medical Screeners
DCT Donor Center Technicians
EMT Emergency Medical Technicians
Paramedics (licensed)
Phlebotomists
Lab Processors
LPN's

**Chicago Healthcare Sector Center
PLASMA CARE CENTERS
VIRTUAL
SCREENING SESSIONS**
every Friday from 10am to 12pm

send updated Resume to:
maria.romero@equusworks.com
and RSVP to secure a spot
through the link:
<https://conta.cc/3faEumT>
qualified candidates will be referred
to the employer for interview

**CONTACT MARIA ROMERO
IF YOU HAVE ANY QUESTIONS**

Biomat USA
octapharma plasma

EQUUS
WORKFORCE SOLUTIONS

EQUUS **Hiring Now**

DENTAL ASSISTANTS

Pilsen / Little Village / Berwyn
Bilingual / Spanish speaking.
Coronal Polishing and Sealant Certifications
preferred or with experience

Send your Resume to maria.romero@equusworks.com
for pre-screening and Direct Referral and RSVP through the link provided below
An interview from the clinic will be scheduled for qualified candidates
workday from 10 am to 12 pm
virtual appointments only
more details will be provided to you during pre-screening session
RSVP to secure a pre-screening slot at:
<https://conta.cc/3faEumT>

**Chicago Healthcare Sector Center
EQUUS Workforce Solutions
Maria Romero, SSC
312.229.0091**

Funding for this program is made possible through a grant from the Chicago Cook Workforce Partnership

Chicago Healthcare Sector Center
Prescreening sessions for:

Now Hiring: **ESPERANZA health centers**

**Lead Contact Tracers
Contact Tracers
Medical Assistants
Care Coordinators**

Secure a spot for prescreening and direct referral through the link
<https://conta.cc/3faEumT>
send resume to
maria.romero@equusworks.com
call for more details
312.229.0091

**PRESCREENING SESSIONS
EVERY FRIDAY
FROM 10AM TO 12PM
YOU MUST
RSVP TO ATTEND**

CHICAGO COOK
WORKFORCE PARTNERSHIP
A proud partner of the AmericanJobCenter network

Funding for this program is made possible through a grant from the Chicago Cook Workforce Partnership

Please contact Maria Romero for more details
(Pre-screenings via Zoom every Friday)

Pre-screening & Recruiting Activity



**THE CHICAGO HEALTHCARE SECTOR CENTER
INVITES ALL INTERESTED & QUALIFIED JOB SEEKERS
TO ATTEND A
VIRTUAL INTERVIEWING EVENT**

for our partner



**Certified Nurse Assistants – CNAs
Patient Care Technicians – PCTs**

Date: Wednesday, 10/21/2020

Time: 9:00 am–11:30 am & 1:00 pm–3:00 pm

**All shifts & both Full-time and Part-time positions available
Vacancies available at these AMITA HEALTH Chicago locations:**

Saint Mary and Saint Elizabeth Medical Center, Resurrection Medical Center (near O'Hare Airport),
St. Joseph Hospital (Lincoln Park), Presence Medical Group/ Lincoln Park Family Medicine (Lincoln Park)
& Presence Holy Family Medical Center (Des Plaines)

All available positions require:

**High School Diploma or equivalent & Active AED, BLS or CPR Certification
PCT positions require an active IL State CNA, PCT, LPN or EMT certification**

WIOA PROGRAM PARTICIPANTS ARE STRONGLY ENCOURAGED TO APPLY

**For consideration, please email your resume with a short introduction to
Carlos Valentin at carlos.valentin@equusworks.com**



Funding for this program is made possible through the Chicago Cook Workforce Partnership



**EQUUS WORKFORCE SOLUTIONS &
THE CHICAGO HEALTHCARE SECTOR CENTER
are actively recruiting qualified candidates for the
following available positions for our partner**



Pharmacy Technicians

Forty (40) vacancies at the following CVS Health's location:

**CVS Health's Mail Order Specialty Site in
Mount Prospect, Illinois**

Starting salary: \$18.25/hour

Comprehensive benefits package

Full-time & Part-time Day & Evening shifts available

**Required: Minimum of three or more (3+) months of customer service experience
within a pharmacy, medical or similar office environment. Evidence of
application submission for the Illinois Pharmacy Technician license is
required upon being hired**

**Preferred: High School Diploma or equivalent (GED). National Pharmacy Technician
Certification from an accredited program (i.e. PTCB, ExCPT, etc.)
Pharmacy experience is highly desired, but not required**

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Carlos Valentin at carlos.valentin@equusworks.com**



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Please contact Carlos Valentin for more details
Original communications/flyers already shared or to be distributed within the network

Pre-screening & Recruiting Activity



THE CHICAGO HEALTHCARE SECTOR CENTER
is actively recruiting qualified candidates for the
following available positions for



**Community Living Specialists/
Direct Support Professionals (DSP)**
\$14.00/hour

**Vacancies: 10 Full-time & 40 Part-time
available at these locations:**

Chicago, Evergreen Park & Southwest Suburbs
Morning, afternoon, evening and weekend shifts available

All positions require:

High School Diploma or equivalent
Compassion, patience & desire to help clients with developmental disabilities
No experience required • Paid 3-4 week training upon hired

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Carlos Valentin at carlos.valentin@equusworks.com



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**EQUUS WORKFORCE SOLUTIONS &
THE CHICAGO HEALTHCARE SECTOR CENTER**
are actively recruiting qualified candidates for the
following available positions at



Direct Support Professionals (DSPs) - Starting @ \$14.50/hr
Certified Nurse Assistants (CNAs) Starting @ \$15.00/hr
EVS/Housekeepers - Aides Starting at \$14.25/hr
Licensed Practical Nurse (LPNs) & Registered Nurses (RNs)
(pay based on credentials and experience)

Location: Rogers Park, Chicago (60626)

All shifts & both Full-time and Part-time positions available
Afternoon, Nights & Weekend shift differential pay: \$0.75 - \$1.50/hr

All positions require:

High School Diploma or equivalent
Active AED, BLS or CPR Certification
CNAs also require an active IL State CNA certification
LPNs & RNs also require an active IL State License
DSPs require no previous experience, 5-week training provided by Misericordia

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Pre-screening & Recruiting Activity



THE CHICAGO HEALTHCARE SECTOR CENTER

is actively recruiting qualified candidates for the following available positions for our partner



Community Health Workers

(14 – 18 vacancies)

Requirements:

High school diploma or GED equivalent • 1-2 years of experience as a community health worker or navigator (preferred) • Ability to work independently and solve problems along with strong multi-tasking, organization, communication, and expertise with information systems and Microsoft Office Suite are required • Ability to work comfortably & independently with technological platforms such as Excel, Epic & Salesforce (upon receiving training) • Experience in community service through volunteering, internships, committee service or community networks is preferred. Experience working in and/or with communities of color • Bilingual/bicultural including Spanish, Polish, and Mandarin speaking ability desired, but not required.

Qualities we are seeking include: Cultural humility and sensitivity • Ability to build trustful relationships with clients • Empathetic and nonjudgmental listening skills • Ability to show compassion and respect • Show acceptance of each person and their life journey • Understand strengths and challenges of their community and which strategies will work best

Full-time & Part-time
Morning & afternoon work shifts are available

WIOA PROGRAM PARTICIPANTS ARE STRONGLY ENCOURAGED TO APPLY

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EQUUS WORKFORCE SOLUTIONS & THE CHICAGO HEALTHCARE SECTOR CENTER

are actively recruiting qualified candidates for the following available positions for our partner



Certified Nurse Assistants – CNAs Licensed Practical Nurse – LPNs Registered Nurses – RNs & Dietary Aides

Vacancies available at these Aperion Care locations:
Chicago • Dolton • Forest Park • Oak Lawn
All shifts & both Full-time and Part-time positions available

All positions require:
High School Diploma or equivalent & Active AED, BLS or CPR Certification
CNAs require an active IL State CNA certification
LPNs & RNs require an active IL State License

WIOA PROGRAM PARTICIPANTS ARE STRONGLY ENCOURAGED TO APPLY

For consideration, please email your resume with a short introduction to Carlos Valentin at carlos.valentin@equusworks.com



Funding for this program is made possible through the Chicago Cook Workforce Partnership

Please contact Carlos Valentin for more details
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Pre-screening & Recruiting Activity



THE CHICAGO HEALTHCARE SECTOR CENTER
is actively screening candidates for the
following available employment vacancies for



Patient Care Technicians (PCTs)- \$18.46/hour
Certified Medical Assistants (CMAs)- \$16.50/hour
Patient Escort (Patient Navigator)- \$15.70/hour

CMA Requirements:
High School Diploma or equivalent. Active CMA certification: AAM, RMA, AMT, NCMA or NCCT. CPR or BLS certification from American Heart Association. 0 to 2 years of experience in a relevant role. Successful completion of pre-employment competency exam. Strong computer skills. **Preferred:** Completion of accredited Medical Assistant training program. One to two years of ambulatory care experience. Experience with electronic medical record.

PCT Requirements:
High School Diploma or equivalent. CNA Certification or currently enrolled in training and successfully completed clinicals. American Heart Association CPR or BLS certification. Minimum of 90% correct on annual mandatory Health and Safety Training quizzes. Phlebotomy Certification with Capillary Blood Glucose Monitoring. **Preferred:** One year of college or nursing education or equivalent experience. Previous experience in a health care setting with a demonstrated ability to relate to patients, family, nursing and medical staff.

WIOA PROGRAM PARTICIPANTS ARE STRONGLY ENCOURAGED TO APPLY

For consideration, please email your resume with a short introduction to Carlos Valentin at carlos.valentin@equusworks.com



Funding for this program is made possible through the Chicago Cook Workforce Partnership



**Swedish Hospital**
Part of **NorthShore**

**4.7 OUT OF 5 STARS**
Overall Patient Satisfaction Rating

Swedish Hospital is hiring!

Certified Nurse Assistants & Unit Assistants*

High School Diploma or equivalent required
Active IL State CNA Certification & CPR card required
One year of experience preferred, but not required – Salary starting at \$14.00/hour

Medical Assistants I & II*

High School Diploma or equivalent required
Active CMA or RMA credentials & CPR card required
Medical Assistant I: Requires less than one year of experience
Medical Assistant II: Requires one or more years of experience

***Permanent Full-time & Part-time positions & multiple work shifts available**
WIOA Program participants are strongly encouraged to apply!

For consideration & additional information please email updated resume specifying position of interest to: Carlos Valentin - carlos.valentin@equusworks.com or call (312) 625-1479

Sponsored by:



Funding for this program is made possible through the Chicago Cook Workforce Partnership

Please contact Carlos Valentin for more details
Original communications/flyers already shared or to be distributed with network

Featured Job Orders

Amita Health System

(Job Orders # 20977 – 20982; 21044)

Various hospital locations

- Certified Medical Assistants (CMAs)
- CNAs & Patient Care Technicians (PCTs)



Aperion Care

Locations: Chicago, Forest Park, Dolton, Oak Lawn
(Job Orders # 20986 - 21000)

- CNAs, LPNs, RNs, Dietary Aides, Activity Aides



Swedish Hospital

(Job Orders # 20876 & 21001)

- CNAs & CMAs

Swedish
Hospital

Part of
 NorthShore

Please contact Carlos Valentin for more information

Featured Job Orders continued

Envision Unlimited

(Job Order # 21400)

- Direct Support Professionals (DSPs)



Advocate Aurora

(Job Orders # 21288)

- Certified Medical Assistants



Rush Hospital

(Job Orders # 21373, 21421)

- Community Health Workers
- Certified Medical Assistants



Please contact Carlos Valentin for more information

Featured Job Orders continued

Misericordia Home

(Job Orders # 21013 - 21015, 20689 - 20690)

- Dietary Aides, Direct Support Professionals
- CNAs, LPNs & RNs



Legacy Healthcare

(Job Orders # 21469, 21470 & 21471)

- CNAs, LPNs & RNs



Northwestern Memorial Hospital

(Job Orders # 21344, 21367, 21398, 21399, 21401)

- Patient Care Technicians, Patient Escorts
- Certified Medical Assistants, Clinical Quality Documentation Specialist



Please contact Carlos Valentin for more information

November Upcoming Events

Virtual Interviewing Events

Advocate Aurora

Wednesday, November 18th 1:00 PM – 4:00 PM

- Interviews for roles such as CNAs, EVS/Janitorial, Dietary Aides, CMAs, Phlebotomists, RNs, Pharmacy Techs, IT Professionals & others

Amita Health

Monday, November 30th 9:00 AM – 11:30AM & 1:00 PM – 3:00 PM

- Interviews for roles such as Certified Nurse Assistants (CNAs) and Patient Care Technicians

Please contact Carlos Valentin for more information

November Upcoming Events Continued

Virtual Interviewing Events continued

Rush University Medical Center

Hiring Certified Medical Assistants

Job Order #21421

(ongoing until positions are filled/see flyer for details) Contact Maria Romero

Access Community Health Network

Hiring Certified Medical Assistants

Bilingual Medical Receptionists

Job Orders #21283, #21452

Openings at various locations: Arlington Heights, Blue Island, Chicago, Cicero, Bloomington)
(see flyer for instructions) Contact Maria Romero

Volunteer Event

Hallo-Week Service Fair

**Meet Healthcare Sector
Staff at our table to learn more about
our upcoming events and services!**



Time of events will be from 3:00pm to 5:30pm. Dates & Chicago locations below.

- 🎃 Tuesday, October 27th 5800-5900 W. Iowa (Corner of Iowa & Mayfield)
- 🎃 Wednesday, October 28th 900 N. Racine Avenue
- 🎃 Friday, October 30th 1100 N. Harding Avenue

Active Job Orders

Job Order #	Job Title	Employer	City	Positions
21217	Medical Assistant	Ann & Robert H. Lurie Children's Hospital	Chicago	1
21218	Medical Assistant	Ann & Robert H. Lurie Children's Hospital	Chicago	1
21220	Phlebotomist	Weiss Memorial Hospital	Chicago	1
21221	Environmental Services Aide I	Weiss Memorial Hospital	Chicago	1
21222	SPD Tech I	Sinai Health System	Chicago	1
21275	Welcome Coordinator	Oak Street Health LLC	Chicago	2
21282	COVID-Medical Assistant	Medix Staffing Solutions	Lombard	5
21283	Bilingual Medical Assistant	Access Community Health Network	Chicago	1
21284	Medical Assistant	Alivio Medical Center	Chicago	4
21285	Donor Center Technician	BIOMAT/Grifols Plasma Care, Inc.	Chicago	1
21286	LPN	BIOMAT/Grifols Plasma Care, Inc.	Chicago	2
21287	Certified Medical Assistant	4D HealthWare	Chicago	1
21288	Certified Medical Assistant	Advocate HealthCare	Hazel Crest	2
21289	Patient Care Technician	RML Specialty Hospital	Chicago	10
21369	Lead Contact Tracer	Esperanza Health Centers	Chicago	2

Active Job Orders continued

Job Order #	Job Title	Employer	City	Positions
21370	Contact Tracer	Esperanza Health Centers	Chicago	5
21373	Community Health Worker	Rush Medical Center	Chicago	18
21380	Medical Assistant-Health Screeners	Concentra Ocupational Health	Chicago	2
21381	Medical Assistant	Concentra Ocupational Health	Chicago	2
21400	Direct Support Professionals	Envision Unlimited	Chicago	50
21421	Certified Medical Assistant	Rush Medical Center	Chicago	30
21452	Medical Receptionist	Access Community Health Network	Arlington Heights	2
21457	Medical Assistant	PrimeCare Community Health	Chicago	2
21458	Business Solutions Consultant	Rescare Homecare	Chicago	1
21459	Phlebotomist	Octapharma Plasma Inc	Lansing	10
21466	Talent Development Specialist	Equus Workforce Solutions	Chicago	1
21467	Business Solutions Consultant	Equus Workforce Solutions	Chicago	1
21469	Certified Nursing Assistant	Legacy Health Care	Chicago	10
21470	Registered Nurse	Legacy Health Care	Chicago	8
21471	Licensed Practical	Legacy Health Care	Chicago	10

Contact Information



The Chicago Healthcare Sector Center

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Michelle McFarland Operations Manager	<u>Michelle.McFarland@equusworks.com</u>	(312) 690-4655
Carlos Valentin Lead BSC	<u>Carlos.Valentin@equusworks.com</u>	(312) 625-1479
Maria(Lucy) Romero BSC	<u>Maria.Romero@equusworks.com</u>	(312) 229-0091
Roshanya(Rose) Taylor BSC	<u>Roshanya.Taylor@equusworks.com</u>	(312) 690-4655

Tonitha Sims TES Tonitha.sims@equusworks.com
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Hospitality and Tourism Sector Center

October 28, 2020

Northwestern Memorial Hospital Collaboration



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The Chicagoland Hospitality & Tourism & The Chicago Healthcare Sector Centers have partnered for an **ongoing** collaboration with employer-partner, Northwestern Memorial Hospital, and the H.E.A.L. initiative. Phase I included numerous hospitality positions, as well as healthcare opportunities, with more positions coming.

The H.E.A.L. Initiative, launched in October 2018 by Senator Dick Durbin, is a three-year project to uplift the economic, health, and neighborhood conditions that are at the root of disparities, specifically in 18 of Chicago's neighborhoods with the highest rates of gun violence.

Click **HERE** to be added to the Distribution List for Sector Events and Future Updates regarding these exciting opportunities! (<http://bit.ly/DistroList218>)

As the Healthcare and Hospitality NWH collaboration exhibits, Hospitality workers have needed sets of cross-industry skills. Hospitality workers are **skilled professionals** who are naturals at helping people and providing services that make people happy and are skills that all businesses want in their employees.

Jobscan.co recently did an experiment with hospitality worker's resumes and found a set of jobs their skills, combined with the above customer-focused one, were able to also transition into:

Bank Teller

Relevant skills and resume keywords: basic math skills, customer service, transactions, verbal communication.

Member Service Representative

Relevant skills and resume keywords: sales, processing payments, customer service, verbal communication, phone calls.

Receiving Clerk

Relevant skills and resume keywords: math skills, attention to detail, communication skills, organization.

Administrative Assistant

Relevant skills and resume keywords: communication skills, phone calls, attention to detail.

Social Media Specialist

Relevant skills and resume keywords: communication skills, management skills, time management skills, creative, customer engagement.

HR Assistant

Relevant skills and resume keywords: problem solving, communication skills, time management, attention to detail, conflict management.

Medical Administrative Assistant

Job description: a medical admin assistant performs administrative tasks, like checking in patients, filing, Relevant skills and resume keywords: phone calls, interpersonal skills, customer service, multitask, attention to detail.

As Workforce professionals our job then becomes coaching our jobseekers into effectively communicating their transferable skills and how they can be a great fit for the new position.

Industry Focus: Seasonal Trends & Hospitality Opportunities

- In order to accommodate time needed for Holiday shopping, many stores have already started their holiday promotion sales events with large retailers are spreading “Black Friday” events throughout the season holding by more than one.
- Many of the biggest will be closed on Thanksgiving, a recent change for large chain stores.
- These holiday sales changes are also reflective of consumer’s plans. A recent National Retail Federation survey showed 46% of consumers will begin their shopping in October with another 43% planning to start in November.
- Nearly 60% of those consumers plan to shop online for the holidays. UPS and FEDEX plan to hire between 3200 and 3000 seasonal workers in Chicago alone to help.
- Target plans to hire the majority of its seasonal workers to assist with online ordering / curbside pickup needs.
- URBN, whose brands are Urban Outfitters, Free People, and Anthropologie, has already started its seasonal hiring and has partnered with fulfillment centers in Chicago (and Texas) to meet online orders / shipping.



Who is Hiring Now – Employer Spotlight



Owners Sheldrick Holmes and Steven Cook met in 2001 and acknowledged a shared dream of one day owning a cafe. The Grail Cafe cultivates from many different seeds that have been planted throughout our lives while residing, working, and learning in the South Loop neighborhood of Chicago. They have a love of food, a passion for service and a desire to connect with our community.

The Grail Cafe is a community focused space, where all are invited to eat, drink, and socialize, and is **HIRING NOW**.

OPENINGS

Line Cook - F/T, 14.00-15.00 per hour.

Must have Food Handler's and Basset Certification. 1-2 years restaurant cooking experience.

Prep Cook - F/T, 14.00 per hour.

Food Handler's and Basset Certification needed. 1-2 years cooking experience.

Barista - P/T, 14.00 per hour.

1-2 years experience as a Barista. Strong customer service experience, Food Handler and Basset Certification required.

Candidates must be willing to work rotating shifts.

Who is Hiring Now – MORE HOT JOBS

Reminder! The Hot Jobs List doesn't tell the whole story. Make sure to read the full job order in Career Connect before referring customers.

Servers (Chicago-Bronzeville) – CC# 21243

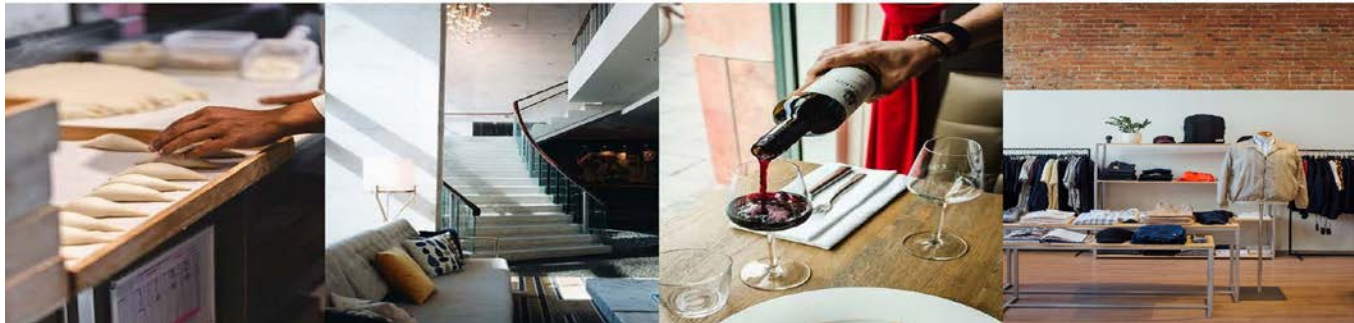
Must have valid IL Food Handler License; open shift availability; able to lift 20lbs. 1 Year experience within food industry preferred. \$14/hour/PT.

Dishwashers (Chicago-Bronzeville) – CC# 21244

Must have prior experience with industrial dishwashing machines, dishwasher or wait staff; open shift availability; ability to lift up to 50lbs. \$14/hour/PT.

Material Handler (Chicago-O'Hare) – CC# 21237

Must be able to lift up to 70lbs; load & unload bulk mail carts and containers; build up/breakdown mail freight. Open shift availability and teamwork a must. \$22.30/hour/FT.



Contact information

Kelly Brown, Director of Training Services
kbrown@pyramid-pci.com

Herman Jackson, Director of Business Services
hjackson@pyramid-pci.com

Arturo Alarcon, Business Services Representative
aalarcon@pyramid-pci.com

Adam Thomas, Career Coach
athomas@pyramid-pci.com

Jaqueline Mulac, Administrative Assistant to WIOA Programs
jmulac@pyramid-pci.com



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Technology Sector Center

October 28, 2020



INFORMATION TECHNOLOGY SECTOR CENTER

POWERED BY NATIONAL ABLE NETWORK

Gabe Murcia
Account Manager



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VIRTUAL Workforce Wednesday

BY NATIONAL ABLE NETWORK

ATTENTION EMPLOYERS:

Are you looking to hire qualified job candidates?

Don't miss National Able Network's
Workforce Wednesday to
network and connect with a talent pool
of qualified job seekers!

/// We work with many **veterans** that are in job search. ///

DATE

November 4, 2020
1:00 PM – 2:00 PM

LOCATION

Online!
(via Zoom)

PLEASE CLICK HERE TO REGISTER!
For more information, please call 312.994.4306.



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Funding for this program is made possible by The Chicago Cook Workforce Partnership

National Able Network is an equal opportunity employer/program. Auxiliary aids and services are available upon request. This event will be recorded.

**INFORMATION
TECHNOLOGY
SECTOR CENTER**

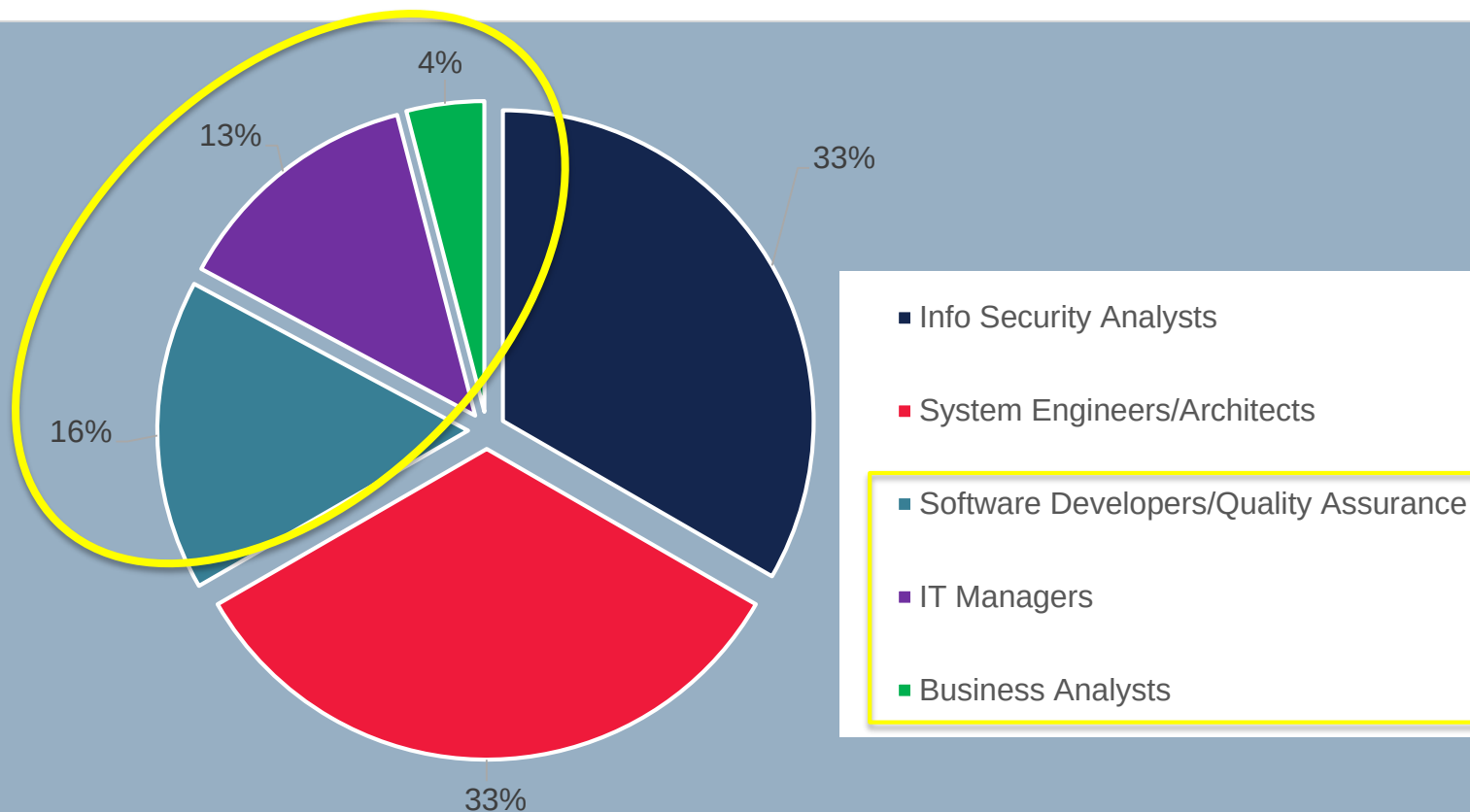
POWERED BY NATIONAL ABLE NETWORK

Job Orders



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A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms.



To deliver on the promise of technology and human ingenuity.

We embrace the power of change to create 360° value for our clients, people and communities.

Highlighted Job Orders

Data Engineer – JO# 21456

Business Systems Analyst – JO# 21460

Spark Python Developer – JO# 21461

Java Integration Developer – JO# 21462

Data Analytics Visualization Architect – JO# 21464



Google plans to hire 10,000 workers in Chicago and three other cities over the next five years, with a focus on recruiting Black talent as part of the company's racial equity commitment announced in June.

SOURCE

Chicago Tribune

Able is Hiring!



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Account Manager

www.nationalable.org/careers/



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Cloud Skills for Sunny Autumn Days



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IT in Ten is BACK on Wednesday, November 4 at 10:00 AM!



The New Coding is No Coding:

How new tools make starting your
dev career simpler!

It's the best coffee break of your day! Join us at <https://www.gotomeet.me/itinten!>

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IT in Ten – Forever!



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IT in Ten is ALWAYS AVAILABLE on YouTube!



able!
National Able Network®

www.nationalable.org

<https://youtube.com/user/NationalAbleNetwork2>

Take a coffee break at any time of day!

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Questions?



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INFORMATION TECHNOLOGY SECTOR CENTER

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Gabe Murcia

Account Manager

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Transportation, Distribution and Logistics (TDL) Sector Center

October 28, 2020

Robert Lewis
Business Development Manager
TDL Sector Center
YWCA Metropolitan Chicago
Robert.lewis@ywcachicago.org
708-916-3653

Chicago's Current TDL Impact



Chicago:

- 14,593 TDL firms (Highest in the country)
- Top 5 third party logistic providers including H. Robinson, XPO Logistics, UPS Supply Chain Solutions, J.B. Hunt, and Expeditors (including 24 out of the top 25)
- The nation's 2nd largest, by number employed, with 224,250 employed as of the end of the second quarter 2020
- Trade moving through O'Hare for first half of 2020 is up 10.06% compared to the first half of 2019, representing \$110B – \$25.4B export and \$84.6B in imports.

- Source: World Business Chicago (10/2020)





Transportation, Distribution, and Logistics

Upward and Onward

Our Next 30-Day Focus

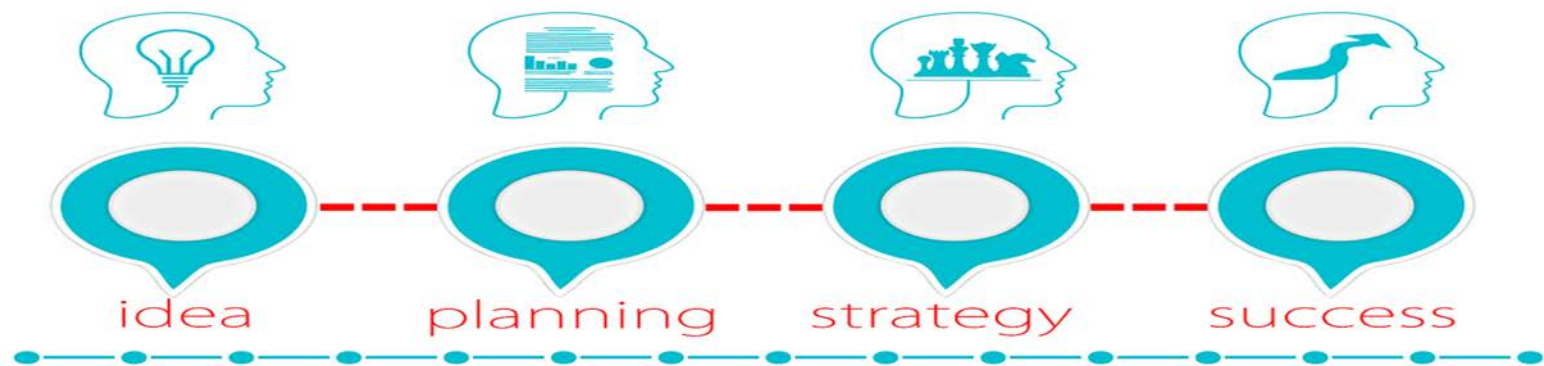


- Onboarding of 2 new team members
 - Internal new hire process, Required trainings, OJT, Customized Training, etc.
- *Pre- Introductions:*
- **Valencia Muhammad**
 - Business Development Coordinator (Start date: *Oct. 26th*)
- **Stacey Delaney**
 - Talent Coordinator (Start date: *Nov. 2nd*)



Our Next 30-Day Focus (contd.)

- Develop outreach strategy for future OJT & Customized Training
- Connect with TDL sector clubs, chambers, and groups
- Plan a Mid November event kickoff for current TDL employers
(outreach between *Nov. 6th -13th*)
- Host November event for TDL employers (*Nov. 19th - Tentatively*)



Our Next 30 - Day Focus (contd.)

- Use strategy to plan virtual OJT's for current and new TDL employers to initiate in December 2020
- Outreach to engage current and new employers to facilitate new OJT contracts to support candidates
- Host Mid December event for current & new TDL employers (*Dec. 10th - Tentatively*)





Announcements and Job Order Highlights



CHICAGO COOK
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Announcements and Job Order Highlights



Veterans Virtual Job Fair



We are excited to announce that the Illinois workNet team has partnered with IDES Business Service Team to put together a weeklong Veteran focused Virtual Job Fair (VJF)!

Event Title: Veteran's Virtual Job Fair

Link to Registration:

<https://www.eventbrite.com/e/veterans-virtual-job-fair-tickets-125240147653>

Event Date and Time:

Monday, November 9, 2020

10:00a.m.12:00p.m. and 2:00p.m. – 3:00p.m. CT



Employers

Amazon
American Dental Association
Coca-Cola
Construction Industry Service Corp.
DCFS
FedEx
HCSC Blue Cross Blue Shield
Lapham Hickey Steel Corp
Pepsi Co.
Rush University Medical Center
Thomson Reuters

And many more!

@ChiCookWorks #ChiCookWorks

Business Services Team Meeting



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Next Meeting

Business Services Team Meeting
November 18, 2020
1:00 p.m. – 4:00 p.m.

Raphael Costa

Abner

Pedro Luis

abner

Thank you!



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THANK YOU